

CASE STUDY

SPORTS EQUIPMENT COMPANY

AT A GLANCE

WHO BENEFITTED?

- SFIA Members with NOCSAE standard-SEI certified sports equipment

WHAT HAPPENED?

- SFIA saved Members big time \$\$\$, through certification cost review

THE STORY

SFIA recently worked with NOCSAE and SEI, to review costs associated with SEI certification of NOCSAE standards. This review was to ensure that current certification costs met the requirements of the 2014 Manufacturer's Agreement with SEI.

These review efforts led to a plethora of SFIA members, NOCSAE, and ASTM Lacrosse licensees saving lots of \$\$\$ in standards costs and product life.

A win for SFIA Members!

SFIA'S QUICK SOLUTION

- SFIA, on behalf of its members, worked with NOCSAE & SEI to review certification costs
- SFIA Members, NOCSAE, and ASTM Lacrosse Licensees received credit for future program participation fees based on refunds of costs incurred from 2018-2021
- SEI agreed that any cost increase will be limited to the CPI of the prior year.

IN SHORT...

SFIA CONTINUES TO SAVE MEMBERS \$\$\$